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Request for Proposal
for Challenge Labs Ukraine Activity in 2024 and 2025
(KAVA no. 18253-24)

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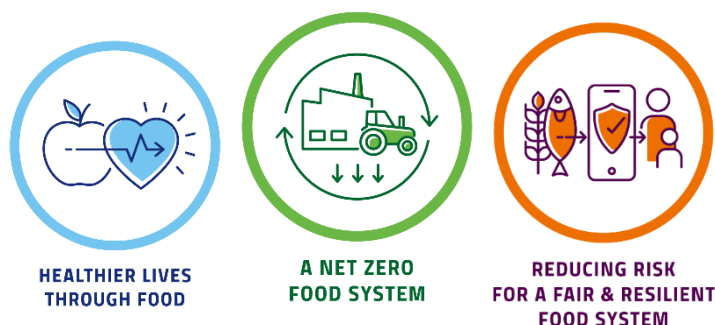
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1. Introduction

EIT Food is the world’s largest food innovation community, creating connections right across the food system. Supported by the European Union (EU), we invest in projects, organisations and individuals which share our goals for a healthy and sustainable food system.

We have built a unique not-for-profit business to carry out transformative programmes in skills, education, entrepreneurship, start-up investment and communications. We deliver these programmes in partnership with our members to create a culture and build a community which sees the long-term value in the food innovation we fund.

Our Missions



EIT Food’s Missions respond to major societal challenges within the food system. The alignment of our chosen challenges towards United Nations Sustainable Development Goals (SDGs) and EU policy is detailed in our main funding [strategy document](#) agreed with EIT (European Institute of Innovation & Technology). For more about our Missions-led approach please visit [our website](#).

About EIT Food Regional Innovation Scheme (RIS)

The EIT Regional Innovation Scheme (EIT RIS) is the EIT Community’s outreach scheme introduced in 2014 to share good practices and experiences emerging from EIT Community activities. The EIT RIS provides targeted support to individuals and organisations to take part in and benefit from EIT Innovation Communities’ activities, services and programmes.

EIT Food RIS aims at strengthening those regions in Europe which are modest and moderate in terms of innovation in the agri-food sector. It is open to innovators that are not partners of EIT Food and supports targeted stakeholders through a portfolio of projects.

2. Details of Challenge Labs Ukraine Activity

This Request has the objective of selecting one organization or consortium of up to 3 organisations - the Selected Organization(s) to implement the Activity in 2024 and 2025.

The Background and Overview of the Activity

In 2019, the seed of innovation was planted in Poland with the inception of the EIT Food Challenge Labs. Since then, its roots have spread across 12 Central and Eastern European countries, including the remarkable spread to Ukraine in 2023. This extension, against the backdrop of the ongoing Russian invasion of Ukraine, exemplifies the commitment of the initiative to not only foster innovation but also serve as a beacon of resilience for the agrifood sector in regions facing multifaceted challenges.

EIT Food Challenge Labs aims to include students, technologists, scientists, professionals, consumers, and companies. This diverse mix helps analyse the food system comprehensively, exploring sustainability challenges through conversations with industry experts and consumers.

The primary objective for the 2024 and 2025 editions of EIT Food Challenge Labs Ukraine is multi-faceted. It aims to at least 10 ready teams or early-stage start-ups or at least 60 individual participants who want to join these teams, fostering their growth and providing a platform for creativity and collaboration in the agri-food field. Applicants should carefully review the attached list of EIT Food KPIs provided in Annex 2 and select the metrics that best align with their project goals. Applicants must articulate their chosen KPIs in the application form.

In 2024 and 2025, the Activity aims to tackle both immediate challenges and foster long-term growth in Ukraine's agrifood sector. It focuses on boosting the quality of emerging startups, and helping their technologies reach the market. Support extends beyond Challenge Labs to prepare participants for other EIT Food programs (like [Seedbed](#) or [Food Accelerator Network \(FAN\)](#)). Startup alumni are also encouraged to participate in the [EIT Food Impact Funding Framework](#). The 2024-25 edition recognizes the resilience of Ukraine's innovative ecosystem, with EIT Food catalysing positive change, strategically fortifying and reconstructing Ukraine's innovation capacity.

To learn more about Challenge Labs Activity you can enter the official website:

<https://www.eitfood.eu/projects/challenge-labs> or on the page of the first edition of Challenge Labs in Ukraine: agrifoodlab.com.ua/en/

3. Description of Role & Profile

3.1 Role and Tasks

The Selected organization(s) will play a crucial role in managing various tasks throughout the EIT Food Challenge Labs in Ukraine for 2024 and 2025. The responsibilities are outlined in different stages, each contributing to the overall success of the Activity:

Stage 1 – Scouting phase

Mid-June-July 2024 (January-March 2025).

- **Collaboratively agree on final challenges** between the Selected organization(s) and EIT Food (look at [Outline of challenges \[...\] part](#));
- **Scout thematic mentors/experts**, in relevant topics (e.g., entrepreneurship, business model, sales, pitching, marketing, customer discovery, policy making, etc.), **moderators** (the persons from the Selected organisation(s) that help and coordinate the implementation of the Activity, and **partner company(ies)/sponsoring company(ies)**, that will/may define its challenge or industry problem to solve by the participants; **adjust training opportunities** to the local ecosystem;
- **Secure collaboration with at least one Ukrainian university**, scientific institute, or technological park to involve students and PhD students in the Activity;
- **Scout participants beyond universities**, aiming for a diverse mix from the start-up community, entrepreneurs, researchers, academics, young farmers/food producers, and agrifood sector employees.

Stage 2 – Recruitment of participants

August-September 2024 (March -June 2025)

- **Recruit participants** from diverse backgrounds, including students, graduates, young researchers, entrepreneurs, and professionals interested or involved in agrifood. Encourage engagement of Ukrainian veterans or civilian war casualties in Challenge Labs Ukraine.

- **Evaluate applications and select participants.** EIT Food CLC North-East will monitor the recruitment process at all stages. Details regarding the participant recruitment process, application evaluation, eligibility, and selection criteria will be discussed with the Selected organization(s).
- **Ensure a minimum of 60 workshop participants or at least 10 early-stage start-ups** with at least 8 participating **experts/mentors** and an adequate number of **moderators**. The Selected organization(s) are also responsible for collecting a minimum of 60 signed **Participant Consent Forms** from the individual participants or **all necessary supporting documents** in case of start-up training, **group presentations** (as evidence of acquired skills), and **NDAs** with experts/mentors to protect the Activity solutions. Ready team members should explain their motivation to participate together. Ensure that each team member signs the Participant Consent Form.

Stage 3 – Implementation of the Activity

September-Mid of November, Pitching and awards ceremony - before November 29th, 2024 (July-before November 29th, 2025)

<i>Individuals</i>	<i>Registered startups</i>
<ul style="list-style-type: none"> • Deliver online and/or in-person activities, offering resources to build participants' entrepreneurship skills. At least 3 skills of The EIT Food Education Competency Framework are expected to be acquired. The format and method may vary based on the Selected organization(s)' agenda but culminate in a Final Pitching Activity or presentation of team solutions. This could involve a public speaking and business competition to select winners and connect them with the local start-up and business ecosystem, including investors and industry representatives. 	
<ul style="list-style-type: none"> • Conduct workshops covering various aspects of innovative solution creation, such as law, finance, marketing, logistics, product management, business planning, prototyping, pitching, and negotiations. Organize group sessions with thematic experts focusing on entrepreneurial skills development, including design thinking, creative tasks, natural talents, emotional intelligence in business, and coaching tools. Provide training on specific and relevant aspects of Intellectual Property (IP) rights in Ukraine and legal issues surrounding product or technology creation. 	
<ul style="list-style-type: none"> • Conduct workshops covering various aspects of innovative solution creation, such as law, finance, marketing, logistics, product management, business planning, prototyping, pitching, and negotiations. Organize group sessions with thematic experts focusing on entrepreneurial skills development, including design thinking, creative tasks, natural talents, emotional intelligence in business, and coaching tools. Provide training on specific and relevant aspects of Intellectual Property (IP) rights in Ukraine and legal issues surrounding product or technology creation. 	
<ul style="list-style-type: none"> • Address real challenges – participants' outcomes should be measurable and possess the potential to evolve into a product, initiate a startup, or participate in EIT Food programs available to Ukrainian participants for further project development. 	
<i>Duration – to be proposed</i>	<i>Duration – minimum 2 months (frequency and programme to be proposed)</i>

- Submit a final Activity agenda for approval by the EIT Food CLC North-East representative at least 3 weeks before the event. Provide a press release/other communication information for the acceptance of the EIT Food Communication team.
- Manage invitations and registrations of the participants, registration of their attendance, and logistics. Design, and organize the Pitching competition, including its rules and terms. Evaluate the final pitch deck of each group/team and define the winners. Contribute at least three independent members to the Jury for evaluating participants' pitching presentations.
- Conduct workshops and Final event in Ukrainian providing English translation if needed. Pitch decks could be provided in English.

- Arrange venue, catering, audio-visual materials, moderators, and speakers for face-to-face events. Ensure the venue has a bomb shelter or/and an adjusted underground space to be used in case of air raid alerts adjusted underground space for safety.
- For online events, provide technical arrangements, including communication platforms and checked sound and video equipment. For hybrid events, carefully plan and implement a safe and effective delivery model for both online and offline components.
- Create a landing page and use social networking platforms for participants to access materials, updates, news, and chat.
- Collaborate with EIT Food CLC North-East to customize the event format and schedule based on the local agrifood and start-up ecosystem specificities.
- Promote other EIT Food programs available for Ukrainian participants within the Activity's agenda. Additionally, introduce the [EIT Food Start-up Manual, available online](#).
- Applicants are encouraged to be creative and propose additional features for the event format. The Selected organization(s) will collaborate with EIT Food CLC North-East to tailor the event schedule to the local agrifood and start-up ecosystem.

Stage 4 – Summary report and Follow-up support

December 2024 (December 2025)

- Provide a final Activity report and share success stories and best practices, receive the participants' feedback, and send all necessary documentation to the EIT Food CLC North-East representative.

Tasks during all Activity stages:

- Designate a contact person for permanent communication with the EIT Food CLC North-East representative, ensure regular follow-up sessions with him/her on the Activity progress, carrying Internal Activity Coordination.
- Contribute to disseminating the Activity and news through internal communication and social media channels. Send evidence of at least 3 media publications in the national press (digital or paper).
- Ensure correct branding, and EIT Food visibility and respect its visual identification in all communication materials (online events, agendas, etc.) in accordance [with the guidelines](#) provided by EIT Food CLC North-East.
- Encourage and foster the participation of the selected participants on social media, interviews on the national media and/or in EIT Food channels.

Outline of challenges for 2024 and 2025-year editions

Disrupted Supply Chains:

- [Closed Black Sea Routes](#): Disruption in transporting agrifood products to developing countries due to Russian blockades.
- [Strikes on the Polish-Ukrainian Border](#): Alternative cross-border transportation routes disrupted as an alternative to blocked sea routes.
- [Expropriation of Ukrainian Agriculture Goods](#): Russian forces seizing, selling, and distributing Ukrainian goods, causing economic and reputational losses in the Ukrainian agrifood market.
- [Consistent Bombing of Ukrainian Crops Collecting Centres](#): Destruction of crops intended for internal use or export, disrupting local agriculture and food supply chains.

Safety, Infrastructure, and Soil Contamination:

- [Landmines and unexploded ordnance](#) disrupting farming activities and endangering farmers' lives. Ukraine is now the most mined country in the world.

- [Soil and Water Contamination](#) from remnants of landmines, missiles, and chemical plant bombings affecting soil condition.
- [Damage to irrigation systems and farming equipment](#) hindering agricultural operations.

Aftermath [of Nova Kachovka Dam Destruction](#) in June 2023:

- Displacement of Farmers: Disrupting livelihoods and agricultural activities.
- [Loss of Agricultural Land](#): Flooding led to the loss of valuable farmland, impacting crop yields and production.
- [Environmental Consequences](#): Contamination of soil and water sources, disruption to local flora and fauna, upsetting the ecological balance.
- Disruption of Irrigation Systems: Dam destruction disrupted local irrigation systems, hampering agricultural productivity.
- [Economic Impact](#): Farmers faced significant economic burdens, affecting income and the overall agricultural economy.
- Water Shortages: Dam destruction resulted in water shortages for both agriculture and domestic use.
- [Long-Term Environmental Rehabilitation](#): Extensive efforts are needed for rehabilitation and restoration.

The highlighted challenges emphasize the immediate requirement for innovative solutions and strategic interventions to alleviate the profound impact on farmers, the agriculture sector, and food producers in Ukraine since February 2022. These issues need urgent attention in the 2024 and 2025 editions to promote resilience and sustainable practices.

NB. The mentioned list of challenges serves as a proposal, we kindly request that an applying organization(s) submit a refined plan featuring specific challenges tailored to the unique and specific Ukrainian needs and goals during wartime.

Additional challenges or problems **unrelated** to those proposed by the EIT Food CLC North-East, yet focused on innovations in the agrifood field, may also be suggested and presented for participants to solve by Partner(s)/Sponsor companies.

The Selected organization(s) is(are) authorized to carry out **multiple editions** of the Challenge Labs Activity to achieve the required number of participants. The focus of each edition can be tailored to address different challenges.

3.2 Profile

Eligible entities, including companies, incubators, accelerators, higher education institutes, research institutes, or non-governmental/civic organizations, are invited to apply. The Selected organization(s) should have:

Expertise and Experience:

- Demonstrated proficiency in organizing impactful events and workshops using various innovation methodologies.
- Strong background and prior experience in the agrifood sector.
- Recognition as a key player in the local entrepreneurship ecosystem with robust regional outreach.
- Commitment to the Activity timeline (to be adjusted in 2024 to December 2025) and a well-established network in the agrifood sector.

Legal and Administrative Criteria:

- Legal persons* capable of signing a Framework Agreement with EIT Food CLC North-East, operating within Ukraine and with a strong regional presence.

Entrepreneurial Support Track Record:

- Proven history of working with innovative startups in the agrifood sector.
- Experience in designing and implementing start-up scouting processes.
- A wide network of business connections, and valuable experts, especially in the agri-food sector.

* Consortia of legal persons are also eligible and welcome to apply in this Request. Consortia, comprising multiple organizations with complementary expertise, collaborate to share resources like staff, equipment, and facilities, reducing costs and enhancing efficiency. Involving multiple organizations lowers the risk of anyone failing in the Activity management commitments, ensuring greater assurance of successful Challenge Labs implementation in Ukraine.

4. Benefits for the Selected organisation(s)

Organisation/s chosen by EIT Food CLC North-East to organise the Activity will be offered the following benefits:

- Financial Support: Selected organisation(s) receive up to €40,000 gross funding from EIT Food CLC North-East to cover project expenses, aiding in the execution of innovative initiatives. In the case of the consortium, the remuneration is distributed among all members of the consortium, not individually.
- Enhanced Visibility and Networking Opportunities: By collaborating with EIT Food CLC North-East and the wider EIT community, Selected organisation(s) gain access to a global platform, increasing its/their visibility within the food innovation ecosystem. This exposure can lead to networking opportunities with industry leaders, potential partners, and investors, ultimately enhancing the reach and influence within their respective fields.

5. Application Preparation, Submission & Evaluation

5.1 Timeline

For 2024:

Application Open	10 th of May 2024
Application Close	31 th of May 2024
Evaluation (additional interviews with 2-3 best applicants, if needed)	3 rd -7 th of May 2024
Communication with Selected organization(s)	7 th -14 th of June 2024

5.2 Who can apply?

Funding for this Request is available to all eligible organisations from Member States of the European Union (EU) and [Horizon Europe Associate Countries](#).

5.3 Application Submission

The deadline for submitting full applications is May 31, 2024, at 13:00 CEST, using the attached template: 'EIT Food Challenge Lab Ukraine, 2024-2025 Application Form,' signed by an authorized applicant representative. Please send the application, referring to the selection criteria outlined above, to vira.voievodina@eitfood.eu (with milda.krauzlis@eitfood.eu in CC), titled 'Challenge Labs Ukraine 2024/2025 Application Form'.

Applications submitted by ineligible organisations will be automatically rejected. EIT Food reserves the right to contact the applicant organisations by e-mail or phone asking for additional explanations or supporting documents and to schedule selection interviews with short-listed organisations.

6. Evaluation and Selection Process

6.1 Eligibility

Please read Annex 1 carefully, in addition to the following eligibility criteria:

Organisation Eligibility	Each implementing participant must:
	<ul style="list-style-type: none"> • Be a legally incorporated entity in one of the EU or Horizon Europe eligible countries listed above for a minimum of 3 years. • Comply with requests for documents during due diligence/validation. • Operate in a country targeted by the Request
Application Eligibility	To be eligible applications must:
	<ul style="list-style-type: none"> • Be complete, with all mandatory supporting documents uploaded. • Be submitted on time via our application template, in English.

6.2 Evaluation Process

All submitted applications will undergo an eligibility check and evaluation to determine their feasibility and suitability for funding. The evaluation will be conducted by at least 3 evaluators, who have been selected in an open and transparent process.

Category	Description	Score
1. Expertise in Supporting Agrifood Entrepreneurs:	Demonstrated proficiency in providing training and support specifically tailored for agrifood entrepreneurs. This criterion assesses the organization's understanding of the unique challenges and opportunities within the agrifood sector.	0-5
2. Innovative Event Organization in Entrepreneurship:	Proven track record in planning and executing innovative events related to entrepreneurship and start-up education, showcasing a deep understanding of industry trends and effective audience engagement.	0-5
3. Integration within the Local Startup, Academic and Entrepreneurship Ecosystem:	Deep involvement within the local startup and/or entrepreneurship ecosystem, evidenced by a robust network of organizations actively supporting startups and innovations in agrifood field in Ukraine.	0-5
4. Customization of the EIT Food Activity to Local Context and Needs:	A well-defined strategy demonstrating a thorough understanding and integration of the local context and needs, with a commitment to tailoring project activities for maximum impact in the Ukrainian setting.	0-5
5. Interest and Expertise in the Agrifood Sector:	Evidence of interest and expertise specifically in the agrifood sector, showcasing a comprehensive understanding of industry trends, challenges, and innovations.	0-5
6. Detailed Budget Representation for Best Value:	The ability to present a strategic proposal with insights into potential sponsors and funding sources, ensuring financial sustainability for the Activity in Ukraine is assessed. It also evaluates the submission of a	0-5

	detailed budget, emphasizing the best value for money through a comprehensive and cost-effective financial plan for the proposed activities.	
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Each evaluation sub-criterion will be scored from 1 to 5 using the following scoring system. The application can receive a maximum of 30 points.

Score		Description
0	Not addressed	Not addressed
1	Poor	The criterion is inadequately addressed, or there are serious inherent weaknesses
2	Fair	The application broadly addresses the criterion but there are significant weaknesses
3	Good	The application addresses the criterion well, but several shortcomings are present
4	Very good	The application addresses the criterion very well, but a small number of shortcomings are present
5	Excellent	The application successfully addresses all relevant aspects of the criterion. Any shortcomings are minor.

7. Administrative Items

7.1 Appeal to Results

Applicants can submit an appeal within 5 days of result receipt, if the evaluation of their proposal has not been carried out in accordance with the procedures set out in this document. For more details, please read [EIT Food Redress Mechanism](#).

7.2. EIT Food Legal Framework & Legal Documents to be signed

Selected applicants will receive a second communication with instructions regarding the completion of the following documents, as well as agreeing to EIT Food’s conflict of interest policy:

7.3 Payment Schedule

The Selected Organisation(s) will sign a subcontract agreement with EIT Food CLC North-East with a total funding of 40, 000 EUR gross per year to cover the eligible costs of implementing Challenge Labs Ukraine project activities. The funding will be paid in instalments. Subsequent payments are linked to the completion of deliverables. The majority of the funding will be transferred at the end, once eligible costs have been determined and contractual obligations have been met. If the Selected Organization(s) does not achieve the specific agreed performance target („indicator of activity”), the payment will be reduced. The Selected organization(s) will sign a subcontract agreement that will end on 31/12/2024. Nevertheless, the new subcontract agreement shall be signed for a successive period of one year if the specific criteria based on objectively measurable indicators set up in the subcontract agreement. In case of the signing of the new subcontract agreement, the budget, tasks and performance targets will be defined separately for 2025.

7.4 Monitoring

The Activity will be monitored and may be audited.

7.5 Support

If you have any questions about this Request, please contact vira.voievodina@eitfood.eu (with milda.krauzlis@eitfood.eu in CC).

All communication between EIT Food and applicants is only possible in writing, all requests will be done and answered by e-mail only. All questions should be sent before the application deadline.

ANNEX 1 – Eligibility

Please Note:

1. Failing any of the above criteria will make your application ineligible. If an applicant is ineligible, the participant will be informed.
2. According to EU policies and measures, Russian entities will not be authorised to participate in any new grant under the EU Research and Innovation programmes. This ban applies not only to their potential participation as beneficiaries, but to their potential participation in any kind of role: beneficiaries, linked third parties/affiliated entities, subcontractors, in-kind contributors, international partners/associated partners, and third parties receiving financial support. Find the full statement from the European Commission here.
3. Pursuant to Article 2 (2) of the Decision 2022/2506 of 15 December 2022 on measures for the protection of the Union budget against breaches of the principles of the rule of law in Hungary *where the Commission implements the Union budget in direct or indirect management pursuant to of Article 62(1) points (a) and (c), of Regulation (EU, Euratom) 2018/1046, no legal commitments shall be entered into with any public interest trust established on the basis of the Hungarian Act IX of 2021 or any entity maintained by such a public interest trust.* This prohibition applies to financial support to third parties (sub-grants and prizes), hence the proposal of any entity or group of entities where a Participant is included in the list of public interest trusts shall be considered as not eligible.
4. Applicants will be deemed ineligible if:
 - a. bankrupt, subject to insolvency or winding-up procedures, where its assets are being administered by a liquidator or by a court, where it is in an arrangement with creditors, where its business Activities are suspended, or where it is in any analogous situation arising from a similar procedure provided for under national laws or regulations;
 - b. it has been established by a final judgment or a final administrative decision that the organisation is in breach of its obligations relating to the payment of taxes or social security contributions in accordance with the applicable law;
 - c. it has been established by a final judgment or a final administrative decision that the organisation is guilty of grave professional misconduct by having violated applicable laws or regulations or ethical standards of the profession to which the organisation belongs, or by having engaged in any wrongful conduct which has an impact on its professional credibility where such conduct denotes a wrongful intent or gross negligence;
 - d. is found to be attempting to influence the decision-making process of the call during the process;
 - e. attempting to obtain confidential information that may confer upon it undue advantages in the call process;
 - f. it has been established by a final judgment that the organisation is guilty of fraud, corruption or money laundering.

ANNEX 2 – EIT KPIs 2023-2025

NB: When determining potentially achieved Key Performance Indicators (KPIs) in the EDUCATION area, please consider only those applicable to EIT Labelled Programmes, as Challenge Labs Ukraine falls under this category.



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EIT KPIs 2023-2025

This document lists EIT KPIs currently available under the Business Plan 2023-2025.

NB. EIT core KPIs are highlighted in red.

The document does not include:

- KIC specific KPIs;
- Outdated KPIs applicable for former Business Plans.

EIT Food – Making Food Innovation Happen

Knowledge & Innovation Community on Food - <http://www.eitfood.eu>

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EIT Food is Europe's leading agri-food innovation initiative, with the aim to create a sustainable and future-proof food sector. The initiative is made up of a consortium of key industry players, start-ups, research centres and universities from across Europe. EIT Food aims to collaborate closely with consumers to develop new knowledge and technology-based products and services that will ultimately deliver a healthier and more sustainable lifestyle for all European citizens.

Area	KPI	Definition	Supporting documents
Innovation	Intellectual property rights [EITHE01]	[EITHE01.1] Number of innovative products, processes and methods & Intellectual Property Rights (IPR) applications resulting from KIC activities.	Supporting data: <ul style="list-style-type: none"> - Year of reporting - Type of intellectual property right: patent; trademark; registered design; utility model; other - Application title - Application reference - Application date - IPR owner - Country of the IPR owner - Does the IPR owner take part in the HEI Capacity Building Initiative (HEI CBI) - IPR status: has the IPR protection been awarded - IPR Award reference if any - Technology Readiness Level - Reference to KAVA/portfolio Supporting evidence: n/a

	<p>Innovations launched on the market [EITHE02]</p>	<p>[EITHE02.1] Number of all innovations introduced on the market during the KAVA duration or within 3 years after completion. Innovations include new or significantly improved products (goods or services) sold.</p> <p>[EITHE02.4] Number of innovations introduced on the market during the KAVA duration or within 3 years after completion with a sales revenue of at least 10 000 EUR documented.</p> <p><i>NB:Innovations introduced on the market must be directly linked with the KAVA and reported in the year when they reached the first revenue (but not later than three years after completion of the KAVA).</i></p> <p>[EITHE02.2-EITRIS] – EIT RIS # products or processes (asper EITHE02.1 definition) launched on the market by organisations from the EIT RIS countries</p>	<p>Structured data:</p> <ul style="list-style-type: none"> - Year of reporting - Name of the innovation - Type of innovation (e.g. new product, new service) - Market (country) - Country of origin of the company commercializing the innovation - Was the innovation developed and launched on the market as a result of the capacity building activities delivered as part of the HEI CBI? - Total revenue from the innovations launched on the market for the reported year in EUR. For open access innovations only: number of confirmed users. - Was the innovation launched by learners/graduates from labelled programmes (or with direct link to participating in the labelled activity)? <p>Supporting evidence (<u>required only for the sub-KPI with the threshold of 10,000 EUR</u>):</p> <ul style="list-style-type: none"> - Description of product or process with specified performance characteristics/ physical parameters/ functionalities demonstrating novelty
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			<p>(new or significant improvement) of the product/process</p> <ul style="list-style-type: none"> - Declaration demonstrating link with a specific KIC KAVA (indication of the specific output of KIC KAVA(s)) and financial proof of the KAVA investment in the innovation development <p><i>NB: Documented proof such as an invoice or an online sales record demonstrating that the purchases totaling to at least 10 000 EUR has been made by a customer</i></p>
Business Creation	KIC Supported start-ups/scale-ups [EITHE03]	<p>[EITHE03.1] Supported start-ups/scale-ups: Number of start-ups and scale-ups supported by KICs for at least 2 months in year N, provided the KIC's services contribute to the company's growth (including potential growth).</p> <p>KIC should justify that the provided services contribute to the company's growth (including potential growth). Examples of such services are mentoring, consultancy on access to finance and markets, product / service marketing, legal advice, internationalization, match-making, etc. The services should be provided for a total period of at least two months. Start-ups and scale-ups will be reported by country of registration of the venture.</p>	<p>Structured data:</p> <ul style="list-style-type: none"> - Year of reporting - Company name - Company registration number - Company website - Country of registration - Gender of the CEO/owner - Reference to a specific KIC KAVA - <u>Was the company supported through the HEI CBI?</u> - <u>Was the company supported through the a cross-KIC project?</u> <p>Supporting evidence: n/a</p>

		<p><u>EIT RIS KPI:</u></p> <p>-[EITHE03.2-EITRIS] EIT RIS Start-ups/scale-ups supported: number of start-ups and scale-ups registered in EIT RIS country supported by KICs for at least 2 months in year N.</p>	
	<p>Start-ups created [EITHE04]</p>	<p>- [EITHE04.1] Number of start-ups established in year N as a result / based on the output(s) of KAVA(s), or start-ups created for the purpose of an innovation project to organise and support the development of an asset (but not later than three years after the completion of KAVA).</p> <p>-[EITHE04.4] Number of start-ups established in year N as a result / based on the output(s) of KAVA(s), or start-ups created for the purpose of an innovation project to organise and support the development of an asset (but not later than three years after the completion of KAVA) having financial transactions of at least 10 000 EUR for services/products (result of the KIC KAVA) sold to customers.</p> <p><u>EIT RIS KPI:</u></p> <p>-[EITHE04.2-EITRIS] EIT RIS Start-ups created of/for innovation: Number of start-ups registered in EIT RIS country in year N and established as a result/ based on the output(s) of Innovation/ Research related KAVA(s), or created for the</p>	<p>Structured data:</p> <ul style="list-style-type: none"> - Year of reporting - Company name - Company registration number - Company website - Country of the company registration - Gender of the company CEO/owner - Was the company created through the HEI CB Initiative? - Was the company created through a cross-KIC project? <p>Supporting evidence <i>(NB. only required for the sub-KPI with the threshold of 10,000 EUR):</i></p> <ul style="list-style-type: none"> • Registration certificate of a start-up established in year N • Description of the start-up and its core business • Document such as an invoice or an online sales record certifying financial transactions of at least 10 000 EUR for services/products (result of the KAVA) sold to a customer.

		purpose of an innovation project to organise and support the development of an asset.	
Business Creation	Investment attracted by KIC-supported start-ups and scale-ups [EITHE06]	<p>[EITHE06.1] Investment attracted by KIC supported start-ups/scale-ups: Total EUR amount of private and public capital attracted within year N by supported start-up/scale-ups (per country) that have received KIC business creation services support of total duration of at least two months, within a maximum of three years following the last received KIC KAVA support activity.</p> <p><u>EIT RIS KPI:</u></p> <ul style="list-style-type: none"> - [EITHE06.2-EITRIS] Investment attracted by KIC supported EIT RIS start-ups/scale-ups: Total EUR amount of private and public capital attracted within year N by supported start-ups/scale-ups established in the EIT RIS countries, that have received KIC business creation services support of total duration of at least two months, within a maximum of three years following the last received KIC KAVA support activity. 	<p>Structured data:</p> <ul style="list-style-type: none"> • Year of reporting • Investment amount • Company name • Company registration number • Country of the company registration • Gender of the CEO • Year in which the last support was received • <u>Was the company supported through the HEI CB Initiative?</u> • Was the company created through a cross-KIC project <p>Supporting evidence: Declaration of a start-up proving the amount, type of investment, source of income by type (public/private) and a link to a specific KAVA and support received and the year when last support was provided. In case the investment was attracted from public source, it should be specified (e.g. from EU Structural Funds). If possible, links to further evidence (e.g. website) should be included.</p>
Education	[EITHE 07] Graduates from EIT labelled programmes	[EITHE07.1] Sum of graduates from EIT labelled master's, PhD programmes and other education activities awarded EIT Label (in year N).	<p>Structured data:</p> <ul style="list-style-type: none"> • Year of reporting • Name • Contact detail/email address

		<p><u>EIT RIS KPI:</u></p> <p>-[EITHE07.2-EITRIS] EIT RIS Graduates from EIT labelled MSc/PhD programmes and other education activities awarded EIT Label: Number of graduates from EIT labelled Master and PhD programmes in year N with citizenship in EIT RIS countries.</p>	<ul style="list-style-type: none"> • Gender • Country of origin • Country of residence • Education programme/activity • Education programme type • Name of the HEI / education provider • Year of starting the studies under the EIT label • Year of completing the studies under the EIT label <p>Supporting evidence: n/a</p>
	<p>[EITHE05] Start-ups created by students enrolled and graduates from EIT- labelled programmes</p>	<p>[EITHE05.1] Number of start-ups established in year N by students enrolled and graduates from EIT labelled MSc and PhD programmes or by learners / participants in other EIT labelled activities</p> <p>To be eligible, a start-up should be created during EIT labelled programme (by students, participants) or within 3 years from the graduation (by graduates) or within 1 year in case of other EIT Label activities.).</p> <p><u>EIT RIS KPI:</u></p> <p>-[EITHE05.2-EITRIS] EIT RIS start-ups created of EIT labelled MSc/PhD programmes: Number of start-ups established in EIT RIS countries in year N by EIT labelled MSc and</p>	<p>Structured data:</p> <ul style="list-style-type: none"> - Year of reporting - Company name - Company registration number - Country of the company registration - Company website - Name of the student who created the company - Gender of the student who created the company - Was the labelled programme delivered through the HEI CBI? <p>Supporting evidence:</p> <ul style="list-style-type: none"> • Registration certificate of a start-up established in year N • Description of the start-up and its core business • Document such as an invoice or an online sales record certifying the first financial

			transaction for a service/product sold to a customer
	Participants in non-labelled education and training [EITHE08]	<p>[EITHE08.1] Number of successful participants in EIT professional development courses, online training courses and other education/training activities delivered or in a process of delivery (by country and type of programme), including data on country of citizenship and gender. Only participants, who successfully finished the programme, will be counted. For this KPI, only those education and training activities which have clearly defined learning outcomes, and which carries out competency assessment method are applicable.</p> <p><u>EIT RIS KPI:</u></p> <ul style="list-style-type: none"> - [EITHE08.2-EITRIS] EIT RIS Participants in (non-degree) education and training: Number of successful participants in EIT professional development courses, online training courses and other education/training 	<p>Structured data:</p> <ul style="list-style-type: none"> - Year of reporting - Title of course/training/education activity delivered - Type of the programme - Key learning outcomes, competencies and results of the programme - Number of participants enrolled in the reporting year (and breakdown of participants by country of origin) - Number of participants who successfully finished the course in the reporting year - Is the training/education delivered through the HEI CBI? - The following aspects related to EIT RIS countries will be provided: number of successful participants in EIT professional development courses, online training courses and other education/training activity delivered or in a process of delivery with citizenship in EIT RIS countries. <p>Supporting evidence: n/a</p>
	# Results disseminated through the EC dissemination tools [EITHE16]	[EITHE16.1] Result is what is generated during the activity implementation. This may include, for example, know-how, innovative solutions,	<p>Structured data:</p> <ul style="list-style-type: none"> - KAVA reference, website [[structured data TBC]

Horizontal outputs		<p>algorithms, proof of feasibility, new business models, start-ups, policy recommendations, guidelines, prototypes, demonstrators, databases, trained researchers, new infrastructures, networks, etc.</p> <p>By the EC dissemination tools are meant the EC IT dissemination platforms such as Horizon Results Platform (europa.eu)Structured data to include reference to a specific KAVA. [no target, reported only]</p>	Supporting evidence: n/a; only provide links where these were published
	# People reached through communication activities [EITHE17]	<p>[EITHE17.1] Reach of KIC’s communication activities: This will present aggregated figures for the entire KIC (e.g. corporate account, CLCs, hubs, activities) ,[no target, reported only], including</p> <ul style="list-style-type: none"> - # website visitors/unique website visitors, - # social media following and engagement (data collected to include Twitter, Facebook, Instagram and LinkedIn followers and engaged users on each channel), - # of external events organised by KIC and # of participants - # of external events where KIC and KIC activities were presented - # media coverage (articles and broadcast in global / European / national / local press, TV, radio, etc.) 	<p>Structured data: - [structured data TBC] – based on existing communication report template</p> <p>All data will have to be sliceable by the EIT RIS country and KAVA. Supporting evidence: n/a;</p>